



Media Release

Q1 standalone Operating EBITDA increases by 29%

Q1 standalone PAT increases by 10%

Ambuja Cements Limited today announced its unaudited financial results for the quarter ended 31st March, 2018

		Quarter January-March 2018	Quarter January-March 2017
Sales Volume – Cement	Million tonnes	6.22	6.02
Net Sales	₹ in Crore	2763	2530
Operating EBITDA	₹ in Crore	507	394
Net Profit after Tax	₹ in Crore	272	247

“Our focus on reducing costs, improving productivity, and increasing capacity utilisation backed by strong attention to the retail segment and robust sales from our premium value added products led to a strong quarter with 29% EBITDA growth.” said Ajay Kapur, Managing Director and CEO, Ambuja Cement.

Performance

Healthy top line growth of 9% on a y-o-y basis attributable to improved realisations and sales growth of premium brands - Compocem and Roof Special.

During this quarter, the rise in global oil and energy prices drove up power & fuel costs and diesel prices which impacted freight costs. However, efficiencies improved.

Productivity improvements combined with cost saving measures contributed to an Operating EBITDA increase of 29% compared to the corresponding quarter of the previous year.

Performance of Material Subsidiary – ACC Limited

Net Sales during the quarter went up by 14% to ₹ 3,557 Crore compared to ₹ 3,108 Crore for the same quarter last year. Operating EBITDA for the quarter registered a growth of 18% to ₹ 492 Crore as against ₹ 417 Crore during the same quarter of the previous year.

Cement & Ready Mix Concrete sales volume grew 8% and 16% respectively during the quarter compared to the corresponding quarter of the previous year reflecting a stronger focus on premium products and consumer solutions.

Ambuja Cements Ltd. is one of the leading cement companies in India. It is part of the LafargeHolcim Group, the world leader in the building materials industry, with a presence in 80 countries, and a focus on cement, aggregate and concrete since 2006. For three decades, Ambuja Cements has provided hassle-free home building solutions with its unique sustainable development projects and environment-friendly practices.

Ambuja Cement

Consolidated (Ambuja Cement and ACC Limited) Financial Results for the Quarter ended 31st March 2018

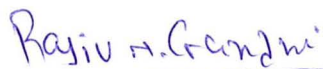
- Q1 2018 Consolidated Net Sales up by 12%
- Q1 2018 Consolidated Operating EBITDA up by 24%
- Q1 2018 Consolidated PAT up by 30%

		Quarter January-March 2018	Quarter January- March 2017
Sales Volume – Cement	Million tonnes	13.33	12.62
Net Sales	₹ in Crore	6314	5637
Operating EBITDA	₹ in Crore	1002	809
Net Profit after Tax	₹ in Crore	514	397
Net Profit after Tax and minority interest	₹ in Crore	390	292

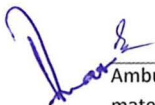
The combined annual cement capacity of both the companies stands at 63 million tonnes.

Outlook

The company expects the economy to grow strongly in 2018 on the back of higher demand spurred by the government's focus on infrastructure development (roads, highways, irrigation projects and railways), housing and increased rural spends. Additionally, we believe that the Government's efforts towards creating jobs through spending on rural and labour intensive infrastructure, will support economic growth.



Rajiv Gandhi
Company Secretary
4th May 2018



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